



EXECUTIVE COACHING FOR CLARITY, PERFORMANCE AND ENGAGEMENT

At CoachMantra $^{\text{TM}}$ , we guide corporate leaders on a journey of self discovery that maximizes their potential and prepares them for future responsibilities. The process of Executive Coaching helps top talent to discover their own path to their goals. Our inspiring coaches enable breakthrough progress for the individual and results for the organization.

"Coaching is a transformational process for both the coachee and the coach. The path of transformation and learning is neverending and coaching accelerates your journey on this path."

**ANU WAKHLU** Executive Coach and CEO CoachMantra™

# Who we Coach



# **TOP TALENT**

Executive Coaching is recognized as one of the most effective ways to groom managers who have been earmarked for larger responsibility or identified as 'high potential'. When a manager moves from a functional role to a leadership role, coaching goes a long way in ensuring a successful transition.



# STARTUP FOUNDERS

An Executive Coach is one of the best resources who can help a startup founder to grapple with the challenges of entrepreneurship. Coaching helps a founder to move from startup mode to organization building. Investors engage coaches to groom the founders of their portfolio companies as business leaders.



# NEXT GEN IN FAMILY OWNED BUSINESSES

Inter-generational transition throws up both challenges as well as opportunities, and Executive Coaching is a powerful way to manage both. Coaching helps with the induction of the next generation of leaders, and their integration into the fabric of the organization.



The corporate environment throws up certain challenges that are specific to women. Executive Coaching helps women leaders and future leaders to overcome these challenges and achieve their truest potential.

A survey of 100 executives, mostly from Fortune 1000 companies, by Manchester, Inc. concludes that a company's investment in providing coaching to its executives realized an average return on investment (ROI) of almost six times the cost of the coaching.



Coaching for Performance is seen as an external facet to how we lead our lives and manage our professional roles. Most coaching scenarios are around areas of performance improvement: the ability to take strategic decisions, accelerating the capacity to execute on goals, enhancing the productivity of the team, managing time and priorities, etc. Most of these are related to the ongoing professional roles that managers handle.

Coaching for Being addresses the foundational principles that dictate a person's thinking, their behaviour and therefore action. It is like working at the foundational level to uncover deep rooted paradigms or thinking patterns so that the performance is enhanced. Uncovering tacit values and building resilience for handling change ensures that the coachee is both joyful and effective.

# The Coach Mantra<sup>™</sup> Suite of Offerings

### **EXECUTIVE COACHING**

For corporate talent and entrepreneurs.

### **CREATING A CULTURE OF COACHING**

Training senior managers to be coaches and mentors.

# WHY COACHMANTRA™

CoachMantra $^{\text{TM}}$  has a stellar team of coaches and a unique approach to deliver the power of Executive Coaching to your organization:

Coaches with a global outlook, internationally recognized certifications and experience of having worked with coachees from across the world

We offer Carbon-Neutral Coaching Solutions across the globe. Aligned to the International Coaching Federation (ICF) framework and philosophy "partnering with clients in a thought-provoking and creative process that inspires them to maximize their personal and professional potential."

The diverse experience and backgrounds of our coaches ensure that every individual Coachee gets the perfect Coach.

We are committed to offering a Lifetime support to all our Coachees.

# **Success Story**



#### **CHALLENGE**

Challenges came up as a result of role transition and career growth. An individual chosen for a top management role found that his new peers were not accepting him.

# **SOLUTION**

A Strengthscope 360 assessment identified the coachee's strengths and gathered feedback from stakeholders. Our coach shadowed him in team meetings and helped build awareness around behaviour that was creating a dissonance with peers. Self-Awareness about the impact of language, tone and body language was developed. The coachee worked on improving his way of communication and relating to people with the support of the coach.

# **RESULTS**

Peer-to-peer relationships improved enabling him to perform effectively and work in cooperation with his peers.

#### **SOME OF OUR CLIENTS**









































**EXPLORE HOW COACHING CAN WORK FOR YOU** 

# CoachMantra<sup>™</sup>

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