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I like to think of the potential of coaching in terms of a few words by William Shakespeare: We know what we are, but we may not know what we may be.

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Shampi Venkatesh



200 hours of Coaching Experience
30 years of Overall Corporate Experience



COACHING STYLE

- Intensive, self-discovery session at the outset, that helps the coachee in identifying their innate strengths and values
- Prescribes fortnightly coaching sessions of 60 - 90mts each, preferably on a Skype call
- Follows the Fulfilment model of coaching, imbibed from Peter Reding of Coach for Life USA



COACHING CREDENTIALS

- Associate Certified Coach (ICF - ACC)
- ICF ACTP (Coach for Life, USA)



Level of Leaders Coached

- Senior Management Department Heads
- Business Head
- Sales Head
- Marketing Director
- CEO/ MD



Key Sectors

- Education and Training
- IT & ITES
- Manufacturing
- Financial and Risk Services
- Life Sciences
- Security Services
- eCommerce
- NGOs
- Transport
- Professional Services



My Strengths

Vast experience in all aspects of business operations, large scale team management and people development



AWARDS & RECOGNITION

Shampi has won many awards at NIIT Ltd, including the highest leadership award.

She also won the LinkedIn Conscious Business Leadership Awards in 2015 and was a “Loyalty Advocate” finalist.

EDUCATIONAL QUALIFICATIONS

- Executive Programs from IIM-A and ISB
- Diploma in IT Programming Mumbai
- B.Com from Mumbai University

OTHER CERTIFICATIONS

- Certified DiSC Trainer (WILEY - Strengthscape)
- XLRI - Assessor Certification



KEY CLIENTS



MORE ABOUT : SHAMPI

Shampi is known for creating high performance teams through inspirational leadership and has been a strong practitioner of on – the – job mentoring and coaching. She exudes positivity, gravitas and an interesting combination of energy and serenity at the same time. She has led large, diverse and distributed teams and always inspired them to deliver high-performance. She totally believes in leveraging the strengths of the people she works with and focuses on the positive aspects of everything, since she lives by the mantra — ‘what you focus on expands’.

Her personal and professional life has been an exemplary example of defining life’s moments and operating in the circles of control and influence. Shampi believes that ownership & accountability, hard-work and willingness to learn and innovate are the top 5 ingredients for success. She is also an active blogger on LinkedIn.

What makes Shampi stand out as a coach is her ability to connect, empathize, engage and inspire. She can easily relate to the business situations of her coachees due to her own vast experience of business operations and people management. Having been a high-performer herself, her fundamental philosophy of self-belief and excellence comes through in her conversations. Finally, her passion for bringing out the best in each individual, makes her stand out.