



“

*We all have a lot of untapped potential, waiting to be unlocked. With coaching, even a small change at the top can create a ripple effect and a huge impact on the whole organization*

”

## Vivek Yatnalkar



**1000+ hours of Coaching Experience**  
**26+ years of overall corporate experience**



### COACHING STYLE

- To 'explore' and to 'inquire'
- He spends a lot of time asking probing questions and listening to his clients to understand their world
- He also uses 'Compare and Contrast' method to bring awareness for clients.



### COACHING CREDENTIALS

- PCC (from ICF)
- FastTrack Certified Coach, USA



### Level of Leaders Coached

Senior and Top management



### Key Sectors

- Chemicals
- Hospitality
- Logistics
- IT
- Manufacturing
- Construction
- Infotainment
- FMCg



### My Strengths

Create a positive business impact through the coaching relationship

## EDUCATIONAL QUALIFICATIONS

- Bachelors in **Engineering (Gold Medalist)**
- **M - Tech** in Industrial Management from **IIT Chennai**

## OTHER CERTIFICATIONS

- Trainer for **INIFAC certified IF (TTT) program**
- **MBTI** certified practitioner
- **ITIL** foundation certificate
- **NLP** practitioner
- Diploma in experiential learning and education (**DEEP**)
- **Strengthscope** (Individual and Team)



## KEY CLIENTS

Amdocs    BASF    Desai Brothers    Taj    FM Logistics    Forbes Marshall    Harman International    Rachana Builders

Sudarshan Chemicals    Eurodrive    T-Systems    Lear Automotive    SEW    Wave Suspension    Reiter

## MORE ABOUT : VIVEK

**Vivek** is someone who strives to practice what he preaches! He quit his high-profile corporate career to pursue his passion for coaching and making a difference to people's lives.

In fact, he sees this as the biggest reason for the continued success of his coaching assignments. He shares real-life experiences with clients and that brings an instant connect!

His passion lies in translating the learnings from his coaching sessions to social communities of the clients and positively impacting their happiness quotient.

He is an active member of a **social organization** called **SevaSahayog** and is often invited as a key-note speaker at various conclaves held across the country!